

Bjoern May had used a variety of edgebanders in the past which helped with his decision to purchase from Homag.

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## A passion to deliver quality

Named after its founder Bjoern May, bmc limited specialise in high-end cabinetry and joinery. Originally from Germany, Bjoern and his wife immigrated to NZ in 2010. Their plan was to take a year off, travel the world and return to Germany. They both enjoyed their experience in New Zealand so much they decided to make Auckland their new home.

Bjoern's introduction to woodworking was in his Grandad's small workshop, where his Grandad would make things out of wood for friends and family. Proud of his work, his Grandad had a habit of putting his initials on everything he made. The stair stringer (pictured) was made in 1932 for his brother's house, and now has a new home in Auckland - sitting proudly beside the family dining table. Bjoern says, "it's a good reminder that not everything is about pushing buttons on modern machinery."

As a qualified joiner with many years of experience, Bjoern had no problem finding work in his chosen field. After working in a couple of Auckland cabinetry shops, he then started his own business in late 2011. Today, much of bmc's work is in highend renovations. Although they'll take on most jobs, thanks to the influence of his Grandad it's especially those requiring solid wood processing where Bjoern's real passion lies. He and his team can do everything required of a big renovation project. His typical clients have high expectations and an eye for detail. You get the feeling it's the variety of work and client satisfaction that drives Bjoern.

As with many businesses in recent times, one of the main challenges Bjoern has faced is finding good staff. Although it's been challenging, Bjoern has managed to recruit two new workshop staff. Interestingly, one of the new team members has been recruited from Germany through a family connection - a qualified female joiner.



As well as growing his team, Bjoern has a philosophy of staying up to date with machinery to improve quality and productivity. His most recent investment was a new Homag 1130AT edgebander supplied by Jacks. The Homag 1130AT comes standard with pre-milling, corner rounding, interchangeable radius scrapers and glue-pots, and an airTec system for processing laser tape.

Bjoern was swayed towards the Homag1130AT because of the economical price, small footprint and airTec system. He'd worked on edgebanders from other manufacturers in the past which helped give him clarity when

deciding on the Homag. Local support was also high on the priority list. How Jacks handled an issue with his spindle moulder gave him confidence he'd be properly looked after with his new edgebander.

Bjoern definitely wanted his new edgebander to be able to process laser tape. "We only use glue for veneer work and if the tape isn't available in laser. We use laser tape as much as possible. We even edge our carcasses with laser tape using the Homag airTec system. Although laser tape is a bit more expensive, the finish is so much cleaner, which saves us time. We don't have to change glue colours and there are no ugly glue lines. We also don't have to change the settings on the Homag that often as we mostly run 1mm tape."

Bjoern has never had to advertise for work. Hardly surprising given his work ethic, eye for detail and passion to deliver quality. With his new Homag edgebander it's hard to see that situation changing anytime soon.

